CLASS:	INDIAN SCHOOL MUSCAT	SUBJECT:
XI		BUSINESS
	SECOND PERIODIC TEST	STUDIES
	SET - B	
QP.NO.	VALUE POINTS	SPLIT UP MARKS
1.	Export oriented units are small scale industries which exports	
	more than 50 per cent of its production and which has investment	1
	limit of one crore.	1
2.	A tax holiday is an exemption given to small business from paying	
	taxes for few years.	1
3.	Features of cottage industries :	
	a. Organized by individuals with private resources	
	b. Use family labour and locally available talent	
	c. Use simple equipment's	1 . 1 . 1
	d. Capital investment is small	1+1+1
	e. Produce simple products	
	Any 3 points with explanation	
4.	Role of NSIC's	
	<ul> <li>a. Supply indigenous and imported machines</li> </ul>	
	b. Supply indigenous and imported raw materials	
	c. Export the products of small business units	1+1+1+1
	d. Provides advisory services	
	e. Create awareness on technological up gradations.	
	Any 4 points with explanation	
5.	Fixed shop small retailers :	
	a. General stores	
	b. Speciality shops	
	c. Street stall holders	1+1+1+1+1
	d. Second hand goods shop	
	e. Single line stores	
	Point with explanation	
6.	A departmental store is a large establishment which offers wide	
	variety of products, classified into department, under one roof.	
	Advantages:	
	a. Attract large number of customers	1 1 1 1 1 1 1 1 1 1 1
	<ul><li>b. Convenience in buying</li><li>c. Attractive services</li></ul>	1+1+1+1+1+1
	<ul><li>d. Economy of large scale operations</li><li>e. Promotion of sales</li></ul>	
	e. Promotion of sales  Point with explanation	
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